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Site Selection & Business Development

Alexandria International Airport The England Economic and Industrial Development District Board of Commissioners

Regular Session September 28, 2006

The England Economic and Industrial Development District met in Regular Session at the England Authority Board Room, 1611 Arnold Drive, England Industrial Airpark and Community, Alexandria, Louisiana, on Thursday, September 28, 2006.

There were present: Mr. Wayne Denley, Chairman; Mr. Curman Gaines, Vice-Chairman; Mr. William Barron, Ms. Bridgett Brown, Mr. Richard Bushnell, Mr. Curman Gaines, Mr. Lance Harris, Mr. Martin Johnson, Mr. Mike Tudor and Mr. Charles Waites.

Absent: Mr. Provine

Also present were: Members of the England Authority staff, legal counsel, and members of the public, press and media.

Commissioner Waites gave the invocation and Commissioner Harris led the Pledge of Allegiance.

England Economic and Industrial Development District was duly convened as the governing authority of said District by Mr. Wayne Denley, Chairman, who then stated that the England Economic and Industrial Development District was ready for the transaction of business.

Consent Calendar

Chairman Denley asked to move items #1, #2, and #3 to end of agenda, to approve items #4 through #7, to remove item #8 and item # 9 so that these items could be taken up separately. Chairman Denley also asked for a motion to remove item #10 and continue with consent agenda through item #21 and add two items. Chairman Denley then asked for a motion to add the following items to the consent agenda.

Motion by Ms. Brown, second by Mr. Gaines, to add the following items as #22 and #23 to the consent agenda:

Item # 22: Motion by Ms. Brown, second by Mr. Gaines, authorizing Executive Director to execute Certificate of Substantial Completion for New Terminal Package #2 as recommended by URS. On vote, motion carried.

vote, motion carried.

Item #23: Motion by Ms. Brown, second by Mr. Gaines, authorizing Executive Director to execute Certificate of Substantial Completion for New Terminal Package #3 as recommended by URS engineering sub MMLH. On vote, motion carried. Chairman Denley then asked for a motion to adopt the consent agenda as amended. Motion by Mr. Johnson, second by Ms. Brown to approve the consent agenda as amended. On vote, motion carried. Chairman Denley asked for a motion to adopt the consent agenda. He called for a vote on items #4 through #7, and items #11 through #22

Motion by Mr. Barron, second by Mr. Waites to approve consent agenda. On vote, motion carried.

MOTION TO APPROVE MINUTES FROM THE AUGUST 24, 2006 REGULAR BOARD MEETING. Motion by Mr. Barron, second by Mr. Waites, to approve Minutes from the August 24, 2006, regular Board Meeting. On vote, motion carried. 096-2006

MOTION TO APPROVE PAYMENT OF PROVOSTY BILL FOR THE MONTH OF SEPTEMBER, 2006. Motion by Mr. Barron, second by Mr. Waites, to approve payment of Provosty bill for the month of September, 2006. On vote, motion carried. 097-2006

MOTION TO AUTHORIZE EXECUTIVE DIRECTOR TO EXECUTE DEED FOR THE TRANSFER OF OWNERSHIP OF APPROXIMATELY 340 ACRES FROM THE UNITED STATES OF AMERICA TO THE EEIDD. Motion by Mr. Barron, second by Mr. Waites, to authorize Executive Director to execute deed for the transfer of ownership of approximately 340 acres from the United States of America to the EEIDD. On vote, motion carried. 98-2006

MOTION TO AUTHORIZE EXECUTIVE DIRECTOR TO RENEW CONTRACT WITH RAPIDES PARISH SHERIFF DEPARTMENT FOR SECURITY AT ENGLAND AIRPARK FROM OCTOBER 1, 2006 TO SEPTEMBER 30. 2007.

Motion by Mr. Barron, second by Mr. Waites, to authorize Executive Director to renew contract with Rapides Parish Sheriff Department for security at England Airpark from October 1, 2006 to September 30, 2007. On vote, motion carried. 99-2006

MOTION TO AUTHORIZE EXECUTIVE DIRECTOR TO EXECUTE CONCESSION/LEASE AGREEMENT AT AEX NEW COMMERCIAL TERMINAL W ITH AIRPORT FOOD SERVICES FOR RESTAURANT SERVICES. Motion by Mr. Barron, second by Mr. Waites, to authorize Executive Director to execute concession/lease agreement at AEX new commercial terminal with Airport Food Services for restaurant services. On vote, motion carried. 100-2006

MOTION TO AUTHORIZE EXECUTIVE DIRECTOR TO EXECUTE CONCESSION/LEASE AGREEMENT AT AEX NEW COMMERCIAL TERMINAL WITH W& W OF ALEXANDRIA, INC., DBA AVIS RENT A CAR FOR CAR RENTAL SERVICES.

Motion by Mr. Barron, second by Mr. Waites, to authorize Executive Director to execute concession/lease agreement at AEX new commercial terminal with W & W of Alexandria, Inc., dba AVIS Rent A Car for car rental services. On vote, motion carried. 101-2006

MOTION TO AUTHORIZE EXECUTIVE DIRECTOR TO EXECUTE CONCESSION/LEASE AGREEMENT AT AEX NEW COMMERCIAL TERMINAL WITH ARELCO, INC., DBA NATIONAL CAR RENTAL FOR CAR RENTAL SERVICES.

Motion by Mr. Barron, second by Mr. Waites, to authorize Executive Director to execute

concession/lease agreement at AEX new commercial terminal with Arelco Inc., dba National Car Rental for car rental services. On vote, motion carried. 102-2006

MOTION TO AUTHORIZE EXECUTIVE DIRECTOR TO EXECUTE CONCESSION/LEASE AGREEMENT AT AEX NEW COMMERCIAL TERMINAL WITH WYNNCO, LLC DBA BUDGET OF ALEXANDRIA FOR CAR RENTAL SERVICES

Motion by Mr. Barron, second by Mr. Waites, to authorize Executive Director to execute concession/lease agreement at AEX new commercial terminal with WynnCo, LLC dba Budget of Alexandria for car rental services. On vote, motion carried. 103-2006

MOTION TO AUTHORIZE EXECUTIVE DIRECTOR TO EXECUTE CONCESSION/LEASE AGREEMENT AT AEX NEW COMMERCIAL TERMINAL WITH LAU-CON AUTO RENTAL, INC., DBA HERTZ RENT A CAR FOR CAR RENTAL SERVICES.

Motion by Mr. Barron, second by Mr. Waites, to authorize Executive Director to execute concession/lease agreement at AEX new commercial terminal with Lau-Con Auto Rental, Inc., dba HERTZ Rent A Car for car rental services. On vote, motion carried. 104-2006

MOTION AUTHORIZING EXECUTIVE DIRECTOR TO SIGN AN EXCLUSIVE OPTION WITH REACT USA FOR THE RIGHT TO NEGOTIATE A SUBLEASE FOR THE DEVELOPMENT OF RESIDENTIAL AND COMMERCIAL PROPERTIES AT ENGLAND AIRPARK.

Motion by Mr. Barron, second by Mr. Waites, authorizing Executive Director to sign an exclusive option with REACT USA for the right to negotiate a sublease for the development of residential and commercial properties at England Airpark. On vote, motion carried. 105-2006

MOTION TO AUTHORIZE EXECUTIVE DIRECTOR TO ACCEPT LOW BID OF LOTT OIL COMPANY AT A RATE OF \$.20 PER GALLON OVER TERMINAL COST FOR GAS AND DIESEL FOR CONSUMPTION BY ENGLAND AUTHORITY VEHICLES AND EQUIPMENT AND TO SIGN ALL RELATED DOCUMENTS THERETO. Motion by Mr. Barron, second by Mr. Waites, to authorize Executive Director to accept low bid of Lott Oil Company at a rate of \$.20 per gallon over Terminal Cost for Gas and Diesel for consumption by England Authority Vehicles and Equipment and to sign all related documents thereto. On vote, motion carried. 106-2006

MOTION TO AUTHORIZE EXECUTIVE DIRECTOR TO REIMBURSE EDUCATION EXPENSES OF MS. THERESA ROBERTS IN ACCORDANCE WITH EEIDD PERSONNEL POLICY.

Motion by Mr. Barron, second by Mr. Waites, to authorize Executive Director to reimburse education expenses of Ms. Theresa Roberts in accordance with EEIDD personnel policy. On vote, motion carried. 107-2006

MOTION TO AUTHORIZE EXECUTIVE DIRECTOR TO ACCEPT LOW BID OF THE MIQUES DELOACH COMPANY LLC IN THE AMOUNT OF \$1,462,700.00 FOR WAREHOUSE BUILDING 1315.

Motion by Mr. Barron, second by Mr. Waites, to authorize Executive Director to accept low bid of The Migues Deloach Company LLC in the amount of \$1,462,700.00 for Warehouse Building 1315. On vote, motion carried. 108-2006

MOTION TO AUTHORIZE EXECUTIVE DIRECTOR TO EXECUTE PLAN CHANGE 2 TO TAXIWAY B PROJECT IN THE AMOUNT OF \$80,493.20, SAME BEING PREVIOUSLY APPROVED BY THE FAA.

Motion by Mr. Barron, second by Mr. Waites, to authorize Executive Director to execute Plan Change 2 to Taxiway B project in the amount of \$80,493.20, same being previously approved by the FAA. On vote, motion carried. 109-2006

MOTION TO ADOPT RESOLUTION AUTHORIZE EXECUTIVE DIRECTOR TO EXECUTE SUPPLEMENTAL AGREEMENT NO. 8 TO SPONSOR/STATE AGREEMENT #940-04-0013 BETWEEN THE LOUISIANA DEPARTMENT OF TRANSPORTATION AND DEVELOPMENT AND THE EEIDD TO CONSTRUCT NEW TERMINAL COMPLEX.

Motion by Mr. Barron, second by Mr. Waites, to adopt resolution authorizing Executive Director to execute Supplemental Agreement No. 8 to Sponsor/State Agreement #940-04-0013 between the Louisiana Department of Transportation and Development and the EEIDD to Construct New Terminal Complex. On vote, motion carried. 110-2006

MOTION AUTHORIZING THE EXECUTIVE DIRECTOR TO EXECUTE CERTIFICATE OF SUBSTANTIAL COMPLETION FOR NEW TERMINAL PACKAGE #2 AS RECOMMENDED BY URS.

Motion by Mr. Barron, second by Mr. Waites, authorizing the Executive Director to execute certificate of substantial completion for new terminal package #2 as recommended by URS. On vote, motion carried. 111-2006

MOTION AUTHORIZING EXECUTIVE DIRECTOR TO EXECUTE CERTIFICATE OF SUBSTANTIAL COMPLETION FOR NEW TERMINAL PACKAGE #3 AS RECOMMENDED BY URS ENGINEERING SUB MMLH. Motion by Mr. Barron, second by Mr. Waites, authorizing Executive Director to execute Certificate of Substantial Completion for New Terminal Package #3 as recommended by URS engineering sub MMLH. On vote, motion carried. 112-2006

MOTION TO RESCIND RESOLUTION 89-1998 CONCERNING A & E SELECTION. Motion by Mr. Barron, second by Mr. Waites, to rescind Resolution 89-1998 concerning A & E selection. On vote, motion carried. 113-2006

MOTION TO AUTHORIZE EXECUTIVE DIRECTOR TO EXECUTE CONCESSION/LEASE AGREEMENT AT AEX NEW COMMERCIAL TERMINAL WITH CAPITAL ONE, NORTH AMERICA FOR AUTOMATED TELLER MACHINE (ATM).

Motion by Mr. Barron, second by Mr. Waites, to authorize Executive Director to execute concession/lease agreement at AEX New Commercial Terminal with Capital One, North America for automated teller machine (ATM). On vote, motion carried. 114-2006

Chairman Denley next referred to Item #8: Motion by Mr. Gaines, second by Mr. Barron to rescind Resolution 89-1998 concerning A & E selection.

Commissioner Brown requested a roll call vote.

Chairman Denley then called for a roll call vote: Mr. Barron – Yes Ms. Brown – No Mr. Bushnell – Yes

Mr. Gaines - Yes Mr. Harris - Yes Mr. Johnson - Yes Mr. Provine - Absent Mr. Tudor - Yes Mr. Waites - Yes Mr. Denley - no vote

Yes - 7 No - 1 Absent - 1 Not Voting - 1

On vote, motion carried

Chairman Denley referred to Item #9: Motion by Mr. Waites, second by Ms. Brown, to authorize Executive Director to execute concession/lease agreement at AEX new commercial terminal with Capital One, North America for Automated Teller Machine (ATM).

Chairman Denley then called for a roll call vote:

Mr. Barron – yes Ms. Brown – yes Mr. Bushnell – yes Mr. Gaines – yes Mr. Johnson - Recuse Mr. Provine – Absent Mr. Tudor – yes



Mr. Waites – yes Mr. Denley - Recuse

Yes - 7 No - 0 Absent - 1 Recuse - 2

On vote, motion carried.

 $\mbox{Mr.}$ Provosty briefed the board regarding the term in the Charter regarding officers. Discussion ensued between counsel and board members.

Motion by Mr. Barron, second by Mr. Gaines, to add motion to agenda:
Motion to change the period for the term of officers from December to December with election to be held at the December Board meeting.

Extensive discussion ensued.

Motion by Mr. Tudor, second by Mr. Harris, to table motion. Upon question, Chairman explained it would be delayed for 30 days.

On vote, motion carried to table motion.

Motion by Mr. Barron, second by Mr. Harris, to table items #1, #2 and #3 as stated on original agenda.

On vote, motion carried.

ADDITIONS TO AGENDA (BY 2/3 VOTE)

Comments by Legal Counsel - None

Comments or Questions by Commissioners - None.

Staff Report – a. Executive Director – Financial Report: 16% of the total revenue was collected. Comparative Air Traffic Report: Continental Express was up 11% at the airport. ASA was up 27% for the month and commercial air was up 14% for the month, and year to date up 3%.

Public Comments or Questions - None

There being no further business to come before the Board, meeting was adjourned.

Wayne Denley, Chairman
England Economic and Industrial Development District
Board of Commissioners

C. E. Provine, Secretary/Treasurer England Economic and Industrial Development District Board of Commissioners



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